UNAUDITED FINANCIAL RESULTS (AFTER LIMITED REVIEW) FOR THE QUARTER AND NINE MONTH ENDED 31ST DECEMBER, 2010

|  |  |  |  |  |  | ( ₹ in Crore) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI. <br> No. | Particulars | Unaudited |  | Unaudited |  | Audited |
|  |  | For the Quarter ended |  | For the Nine Month ended |  | For the Year Ended |
|  |  | 31.12.2010 | 31.12.2009 | 31.12.2010 | 31.12.2009 | 31.03.2010 |
| 1 | Operating Income: |  |  |  |  |  |
|  | Gross Sales/Income from Operations | 18,648.46 | 15,356.51 | 50,597.87 | 45,412.38 | 60,206.15 |
|  | Less: Excise Duty recovered | 62.05 | 58.08 | 152.27 | 154.09 | 218.54 |
|  | (a) Net Sales/Income from Operations | 18,586.41 | 15,298.43 | 50,445.60 | 45,258.29 | 59,987.61 |
|  | (b) Other Operating Income | 2,217.74 | 207.71 | 2,611.84 | 721.89 | 1,994.91 |
|  | Total Operating Income (1) | 20,804.15 | 15,506.14 | 53,057.44 | 45,980.18 | 61,982.52 |
| 2 | Expenditure |  |  |  |  |  |
|  | a) (Increase)/Decrease in stock-in-trade | 42.86 | (8.30) | (54.35) | (171.51) | (118.04) |
|  | b) Consumption of raw materials* | 141.11 | 134.15 | 422.42 | 374.64 | 570.31 |
|  | c) Purchase of Traded Goods | 3.23 | 4.55 | 10.51 | 9.26 | 13.93 |
|  | d) Employees cost** | 291.34 | 304.73 | 876.16 | 840.63 | 1,106.68 |
|  | e) Statutory levies | 3,886.50 | 3,103.33 | 10,623.21 | 9,124.54 | 11,987.29 |
|  | f) Depreciation*** | 3,640.98 | 4,675.79 | 11,155.32 | 10,210.76 | 14,658.79 |
|  | g) Other expenditure | 2,907.54 | 2,633.00 | 8,132.90 | 7,729.29 | 10,930.99 |
|  | Total Expenditure (2) | 10,913.56 | 10,847.25 | 31,166.17 | 28,117.61 | 39,149.95 |
| 3 | Profit from Operations before Other Income, Interest \& Exceptional Items (1)-(2) | 9,890.59 | 4,658.89 | 21,891.27 | 17,862.57 | 22,832.57 |
| 4 | Other Income | 669.26 | (30.13) | 1,982.65 | 1,750.79 | 2,219.92 |
| 5 | Profit before Interest \& Exceptional Items (3)+(4) | 10,559.85 | 4,628.76 | 23,873.92 | 19,613.36 | 25,052.49 |
| 6 | Interest | 5.44 | 2.93 | 9.11 | 12.57 | 68.65 |
| 7 | Profit after Interest but before Exceptional Items (5)-(6) | 10,554.41 | 4,625.83 | 23,864.81 | 19,600.79 | 24,983.84 |
| 8 | Exceptional Items | - | - | - | - | - |
| 9 | Profit from Ordinary Activities before Tax (7)+(8) | 10,554.41 | 4,625.83 | 23,864.81 | 19,600.79 | 24,983.84 |
| 10 | Tax Expense |  |  |  |  |  |
|  | a) For Current Tax | 3,090.60 | 1,780.50 | 7,541.80 | 6,091.50 | 7,120.25 |
|  | b) For Earlier Years | (58.15) | - | (451.79) | (0.53) | (19.94) |
|  | c) Deferred Tax Liability/(Asset) | 438.73 | (208.25) | 641.66 | 518.68 | 1,115.98 |
|  | Total Tax Expense (10) | 3,471.18 | 1,572.25 | 7,731.67 | 6,609.65 | 8,216.29 |
| 11 | Net Profit from Ordinary Activities after Tax (9)-(10) | 7,083.23 | 3,053.58 | 16,133.14 | 12,991.14 | 16,767.55 |
| 12 | Extraordinary Items | - | - | - |  |  |
| 13 | Net Profit for the period (11)+(12) | 7,083.23 | 3,053.58 | 16,133.14 | 12,991.14 | 16,767.55 |
| 14 | Paid-up equity share capital (Face value of share ₹ 10 each) | 2,138.89 | 2,138.87 | 2,138.89 | 2,138.87 | 2,138.89 |
| 15 | Reserves excluding revaluation reserves | - | - | - | - | 84,302.40 |
| 16 | Earnings Per Share (EPS) (in ₹) |  |  |  |  |  |
|  | (a) Basic and diluted EPS before Extraordinary items | 33.12 | 14.28 | 75.43 | 60.74 | 78.39 |
|  | (b) Basic and diluted EPS after Extraordinary items | 33.12 | 14.28 | 75.43 | 60.74 | 78.39 |
| 17 | Public shareholding |  |  |  |  |  |
|  | - Number of shares | 553131857 | 553131857 | 553131857 | 553131857.00 | 553131857 |
|  | - Percentage of shareholding | 25.86 | 25.86 | 25.86 | 25.86 | 25.86 |
| 18 | Promoters and promoter group Shareholding |  |  |  |  |  |
|  | a) Pledged/Encumbered |  |  |  |  |  |
|  | -Number of shares | - | - | - | - | - |
|  | -Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | - | - | - | - | - |
|  | -Percentage of shares (as a \% of the total share capital of the company) | - | - | - | - | - |
|  | b)Non-encumbered |  |  |  |  |  |
|  | -Number of shares | 1585740673 | 1585740673 | 1585740673 | 1585740673 | 1585740673 |
|  | -Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
|  | -Percentage of shares (as a \% of the total share capital of the company) | 74.14 | 74.14 | 74.14 | 74.14 | 74.14 |

Segment wise Revenue, Results and Capital Employed under Clause 41 of the Listing Agreement
(₹ in Crore)

| SI. No. | Particulars | Unudited |  | Unudited |  | Audited For the Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | For the Quarter ended |  | For the Nine Months ended |  |  |
|  |  | 31.12.2010 | 31.12.2009 | 31.12.2010 | 31.12.2009 | 31.03.2010 |
| 1 | Segment Revenue |  |  |  |  |  |
|  | a) Offshore | 15,401.96 | 11,892.99 | 39,548.09 | 34,666.65 | 46,864.83 |
|  | b) Onshore | 5,464.23 | 3,671.23 | 13,661.63 | 11,467.62 | 15,336.24 |
|  | Total | 20,866.19 | 15,564.22 | 53,209.72 | 46,134.27 | 62,201.07 |
|  | Less: Inter Segment Revenue | - | - | - | - | - |
|  | Net sales/income from operations | 20,866.19 | 15,564.22 | 53,209.72 | 46,134.27 | 62,201.07 |
| 2 | Segment Result Profit(+)/Loss(-) before tax and interest from each segment |  |  |  |  |  |
|  | a) Offshore <br> b) Onshore | 8,654.72 | 4,091.56 | 19,230.04 | 14,970.13 | 19,563.52 |
|  |  | 1,536.75 | 840.51 | 3,280.34 | 3,642.66 | 4,258.20 |
|  | Total | 10,191.47 | 4,932.07 | 22,510.38 | 18,612.79 | 23,821.72 |
|  | Less: |  |  |  |  |  |
|  | i. Interest Payment <br> ii. Other unallocable expenditure net of unallocable income. | 5.44 | 2.93 | 9.11 | 12.57 | 68.65 |
|  |  | -368.38 | 303.31 | -1,363.54 | -1,000.57 | -1,230.77 |
|  | Profit before Tax and Extraordinary Items | 10,554.41 | 4,625.83 | 23,864.81 | 19,600.79 | 24,983.84 |
|  | Extraordinary Items |  |  |  |  |  |
|  | Profit before Tax | 10,554.41 | 4,625.83 | 23,864.81 | 19,600.79 | 24,983.84 |
|  | Capital Employed (Segment Assets - Segment Liabilities) |  |  |  |  |  |
|  | a) Offshore | 37,679.34 | 32,904.13 | 37,679.34 | 32,904.13 | 30,873.58 |
|  | b) Onshore | 24,166.72 | 18,454.21 | 24,166.72 | 18,454.21 | 22,242.32 |
|  | Total | 61,846.06 | 51,358.34 | 61,846.06 | 51,358.34 | 53,115.90 |
|  | Unallocated Corporate Assets less Liabilities Grand Total | 33,613.36 | 35,889.14 | 33,613.36 | 35,889.14 | 34,166.69 |
|  |  | 95,459.42 | 87,247.48 | 95,459.42 | 87,247.48 | 87,282.59 |

## Notes:

1. The above results have been reviewed and recommended by the Audit \& Ethics Committee and approved by the Board of Directors in its meeting held on $28^{\text {th }}$ January, 2011.
2. The Quarterly Financial Results have been reviewed by the Joint Statutory Auditors of the Company, as required under Clause 41 of the Listing Agreement.
3. In terms of the decision of the Government of India, the Company has shared underrecoveries of Oil Marketing Companies for the quarter ended on $31^{\text {st }}$ December, 2010 by allowing discount in the prices of Crude Oil, PDS Kerosene and Domestic LPG based on the provisional rates of discount communicated by Petroleum Planning and Analysis Cell. The impact of this on profitability is as under :-
( ₹ in Crore)

| Decrease in | For the <br> ended | Quarter | For the Nine months <br> ended | For the Year <br> ended |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{3 1 . 1 2 . 2 0 1 0}$ | 31.12 .2009 | $\mathbf{3 1 . 1 2 . 2 0 1 0}$ | 31.12 .2009 | 31.03 .2010 |
| Gross Revenue | $\mathbf{4 , 2 2 2}$ | 3,497 | $\mathbf{1 2 , 7 5 7}$ | 6,556 | 11,554 |
| Profit before tax | $\mathbf{3 , 5 9 9}$ | 3,016 | $\mathbf{1 0 , 9 0 2}$ | 5,641 | 9,925 |
| Profit after tax | $\mathbf{2 , 4 0 4}$ | 1,991 | $\mathbf{7 , 2 8 1}$ | 3,724 | 6,551 |

4. In accordance with the directive of MoP\&NG an amount of ₹ 1,898 Crore has been received from the Gas Pool Account in the form of TDRs. The same has been accounted for under Other Operating Income.
5. The Board of Directors had declared a special interim dividend of ₹ 32 per share ( $320 \%$ ) amounting to ₹ $6,844.39$ Crore in its meeting held on $16^{\text {th }}$ December, 2010 which has since been paid. The tax on special interim dividend amounting to ₹ $1,136.63$ Crore has also been paid.
6. The Board of Directors in their meeting held on $16^{\text {th }}$ December, 2010 had recommended :
a) Subdivision of each equity share of the Company of the face value of ₹ 10 each into two equity shares of ₹ 5 each, and
b) issuance of Bonus shares in the ratio of one new equity Bonus share of $₹ 5$ each fully paid up for every one existing equity share of ₹ 5 each held, by capitalization of reserves.

The Postal Ballot seeking approval of the Share holders to the aforesaid proposal was posted to all share holders and the report of the Scrutinizer was submitted to the Chairman and Managing Director, ONGC on $28^{\text {th }}$ January, 2011, who has declared that the resolutions as per the Postal Ballot have been approved by the shareholders as per the requisite majority. Thereafter, the Committee of Directors constituted to finalize the Subdivision of shares and issuance of Bonus Shares in their meeting held on $28^{\text {th }}$ January, 2011 have fixed $\mathbf{9}^{\text {th }}$ February, 2011 as the record date for ascertaining the eligibility of the Share holders/beneficial owners entitled to receive sub divided shares and Bonus shares.
7. Information on investors' complaints pursuant to Clause 41 of Listing Agreement for the quarter ended $31^{\text {st }}$ December, 2010:

|  | Opening <br> Balance | Additions | Disposals | Closing Balance |
| :--- | :---: | :---: | :---: | :---: |
| No. of complaints | 0 | 974 | 974 | 0 |

These exclude investors' complaints regarding the offer for sale upto $10 \%$ of equity shares of the Company made by the Government of India in March, 2004, which are being attended to by the Registrar to the issue appointed by the Govt. of India.
8. Previous period's figures have been regrouped/reclassified wherever necessary.

Place: New Delhi
Date: $28^{\text {th }}$ January, 2011
(D K Sarraf)
Director (Finance)

