



# Oil and Natural Gas Corporation Ltd

## Corporate Materials Management

PMC Cell – MM

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Circular no. 21/2020 cum- Integrated MM Manual Amendment No. MM/57/2020

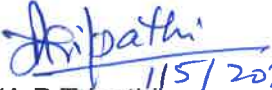
No: MAT/PMC/13(220)/2020  
Dated:01.05.2020

### **Sub: Relative Weightage (Technical: Price) for Quality and Cost in QCBS methodology**

Reference is invited to para no. 11.3.2 of Integrated MM Manual wherein inter alia relative Weightage (Technical: Price) for quality and cost to be assigned for services listed therein has been provided. EPC, in its meeting (04/2020) held on 17.03.2020, examined the existing provisions and decided that the CoD shall be fully empowered to modify and approve Technical: Price weightage. The Technical: Price weightage as stipulated under Integrated MM Manual para 11.3.2 stands deleted. The weightage of respective technical parameters (QCBS matrix) alongwith relative Weightage (Technical: Price) for quality and cost shall be proposed by the Working Group of Indenting Section at the work center duly recommended by the concerned Key Executive and put by Chief MM for the approval of CoD.

In accordance, with the decisions taken in the aforesaid meeting of EPC, provisions under relevant paras of Integrated MM Manual stand modified as per enclosed Appendix-1.

Above guidelines should be meticulously followed by all concerned.

  
(A.P. Tripathi) 11/5/2020

ED-Chief MM Services

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## Statement showing existing vis-à-vis modified provisions of Integrated MM Manual

4.1 In view of foregoing, provisions under para 11.3.3 of Integrated MM Manual are proposed to be modified as under:

Para No.	Existing Provisions	Modified Provisions	Remark																																	
11.3.2	<p>Considering the technical influence and value impact of the above services proposed to be procured, relative Weightage (Technical: Price) for quality and cost shall be assigned as under:</p> <table border="1"> <thead> <tr> <th></th> <th>Name of Service</th> <th>Weightage (Technical: Price)</th> </tr> </thead> <tbody> <tr> <td>(i)</td> <td>EPCM/PMC services</td> <td>70:30</td> </tr> <tr> <td>(ii)</td> <td>Creative Advertising Agencies</td> <td>70:30</td> </tr> <tr> <td>(iii)</td> <td>Architectural firms</td> <td>70:30</td> </tr> <tr> <td>(iv)</td> <td>Attornies</td> <td>70:30</td> </tr> <tr> <td>(v)</td> <td>Trainers / Faculty</td> <td>70:30</td> </tr> <tr> <td>(vi)</td> <td>Management Consultants</td> <td>70:30</td> </tr> <tr> <td>(vii)</td> <td>Facility Management: (a) For Green Buildings (b) For Conventional Buildings</td> <td>(a)70:30 (b)40:60</td> </tr> <tr> <td>(viii)</td> <td>Specialized consulting Services</td> <td>70:30</td> </tr> <tr> <td>(ix)</td> <td>Event Management Agencies</td> <td>70:30</td> </tr> <tr> <td>(x)</td> <td>integrated security services</td> <td>40:60</td> </tr> </tbody> </table> <p>For other cases, degree of technical influence shall be determined by Indenting department based on various parameters. An indicative list of such parameters is provided</p>		Name of Service	Weightage (Technical: Price)	(i)	EPCM/PMC services	70:30	(ii)	Creative Advertising Agencies	70:30	(iii)	Architectural firms	70:30	(iv)	Attornies	70:30	(v)	Trainers / Faculty	70:30	(vi)	Management Consultants	70:30	(vii)	Facility Management: (a) For Green Buildings (b) For Conventional Buildings	(a)70:30 (b)40:60	(viii)	Specialized consulting Services	70:30	(ix)	Event Management Agencies	70:30	(x)	integrated security services	40:60	<p>Considering the technical influence and value impact of the above services proposed to be procured, relative Weightage (Technical: Price) for quality and cost shall be proposed by Indenting department.</p> <p>The degree of technical influence shall be determined by Indenting department based on various parameters. An indicative list of such parameters is provided hereunder:</p> <p>i. Importance of Technical competence</p> <ul style="list-style-type: none"> <li>➤ Certifications</li> <li>➤ Product/service conformance to norms/specs</li> <li>➤ Expected life time (if applicable)</li> <li>➤ Importance of experience of firm or key personnel (as applicable)</li> </ul> <p>ii. Importance of Service levels</p> <ul style="list-style-type: none"> <li>➤ Timely delivery</li> <li>➤ Lead time</li> <li>➤ Warranty and support experience</li> <li>➤ Support coverage</li> </ul> <p>iii. Degree of differentiation of offerings</p> <ul style="list-style-type: none"> <li>➤ Technological similarity of offerings</li> <li>➤ Functional Substitutability of competing offerings</li> </ul> <p>Value impact of tender will also be determined by Indenting department.</p>	Underlined portion modified. Table deleted.
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11.3.3	<p>Considering the technical influence and value impact of the service proposed to be procured, for applicability of QCBS Indentor shall obtain the approval of a Committee of Directors (CoD) comprising of Director (Finance), Director-l/c MM and Director concerned. The weightage of respective technical parameters (QCBS matrix) shall be proposed</p>	<p>Considering the technical influence and value impact of the service proposed to be procured, for applicability of QCBS <u>and relative Weightage (Technical: Price) for quality and cost to be adopted</u>, Indentor shall obtain the approval of a Committee of Directors (CoD) comprising of Director (Finance), Director-l/c MM and Director concerned. The</p>	<p>Underlined portion modified.</p>

	<p>by the Working Group at the work center duly recommended by the concerned Key Executive and put by Chief MM for the approval of CoD.</p>	<p><u>CoD shall be fully empowered to modify and approve Technical: Price weightage.</u></p> <p>The weightage of respective technical parameters (QCBS matrix) <u>alongwith relative Weightage (Technical: Price) for quality and cost</u> shall be proposed by the Working Group of <u>Indenting Section</u> at the work center duly recommended by the concerned Key Executive and put by Chief MM for the approval of CoD.</p>	
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