

## Oil and Natural Gas Corporation Ltd

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Sub: Development Order Policy.

Reference is invited to para no. 17.2.3 of IMM Manual with regard to Development order for Services, wherein inter-alia it has been stipulated that wherever it is feasible to award a development order for smaller quantities/period and low risk is involved in execution of development order, processing of development order for oil field services shall be allowed. In line with development of vendors for procurement of goods, development of vendors for services (especially those services which are required by multiple work centers and services which are required in the high tech areas) shall also be done by INDEG in association with Corporate MM.

To have a uniformity and clarity with regard to provisions of Development Order for Services, following modification have been made in Standard Service Contract Booklet as under:

| Para Ref   | Existing  | Modified   |
|--|---|--|
| Instructions<br>to Bidders<br>(Annexure-I)         | 45. New vendor development through development order process: | 45. New vendor development through development order process (Applicable for Oil Field Services) |
| General<br>Contract<br>Conditions<br>(Annexure-II) | 40. APPLICABLE FOR DEVELOPMENT ORDERS:                        | 40. APPLICABLE FOR DEVELOPMENT ORDERS (Applicable for Oil Field Services):                       |

Above guidelines should be meticulously followed by all concerned.

(G.V.S.S. Rao) ED-Chief Inventory, Stock & Disposal

For Chief MM Services

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