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## Presentation overview







- Pre Contractual Disputes:
  - Independent External Monitor (IEM-Integrity Pact)
- Post Contractual Dispute:

   Conciliation through Outside Experts Committee
   (OEC)
   Arbitration
  - Court





• Appointed for the first time in 2006 under Integrity Pact

IEM

- Disputes relating to Bid Evaluation, Awarding of Contract and matters under Integrity Pact
  - To ensure transparency and integrity in Award of Contract
  - Post Contractual Commercial Disputes (Claim/Counter Claim) – not to be referred

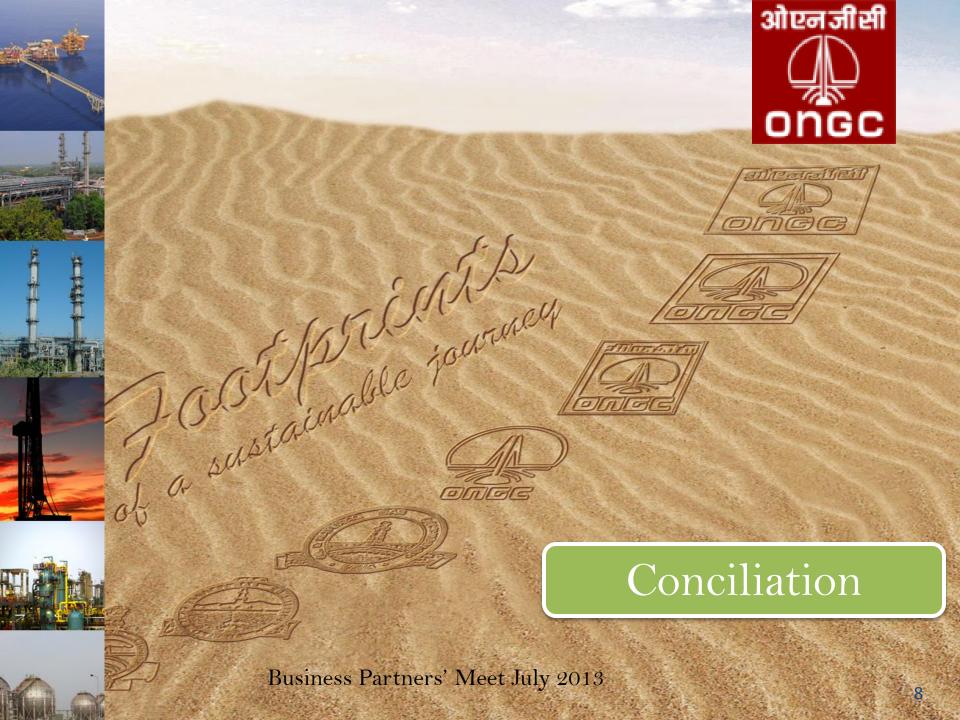


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 Panel of Independent Monitors (Qualification – Member of CAG/ High level Govt. Officials etc.)
 Constitution

Contd.

- Constitution of IEM 1 or 3 Members - Aggrieved bidder can make complaint
  - Opportunity of hearing to the parties Discretionary.
    - Observations are recommendatory in nature Not binding.







- Conciliation is a <u>confidential</u>, <u>voluntary</u> and <u>private</u> <u>dispute resolution process</u> in which a <u>neutral person</u> helps the parties to reach a <u>negotiated settlement</u>
- Why Conciliation
  - The unresolved disputes landing up in arbitration or court litigation involve
    - o blockage of enormous capital,
    - o delay in the execution of critical projects and
    - 0 Invariably expensive





- The Arbitration Act 1940 did not have provisions for Conciliation
- United Nations Commission on International Trade Law (UNCITRAL) Rules on Conciliation, 1980 – proposed conciliation as a method of amicably settling disputes
  - The Arbitration and Conciliation Act, 1996 ("The Act")
    - for the <u>first time</u> in India, conciliation for commercial disputes recognized
      - Part III of the Act provides for conciliation of disputes (Section 61 to 81)



# **Guiding Principles**

- Section 67 of the Act mandates a conciliator to be guided by:
  - Principles of Objectivity, Fairness and Justice;
  - Consider, among other things,
    - Rights and obligations of the parties;
    - Usages of the trade concerned;
    - Circumstances surrounding the dispute;
    - Including any previous business practices between the parties
- Section 66 of the Act Conciliator not bound by the Code of Civil Procedure, 1908 or the Indian Evidence Act, 1872.



- Conciliation through Outside Experts Committee (OEC) introduced with Board's approval vide PMC Circular dated 21.9.1998
- Initially for dispute involving INR 1 Crore and above
- In 2007 the limit of INR 1 Crore was removed
- In 2011 OEC clause made a part of the contract
- No OEC clause for Contract below INR 5 Lacs



- Party to give 30 days notice with points of disputes and claim amount.
- Consent of the contractor is obtained
- Proposal for OEC constitution is put up before CMD
- CMD nominates 3 members OEC. (Exceptionally 1 Member OEC)
   -Technical
   -Financial/ Commercial
   -Legal
- OEC members to give Declaration of independence
- OEC Meetings are held in Delhi/Mumbai/Chennai
- Time Period 8 to 10 Weeks
- Parties present their case.
- Advocates are not allowed.
- No Oral Evidence Only Documentary Evidence
- OEC makes recommendations which are non-binding in nature

# Contd.



- Recommendation of OEC is placed before Competent Authority for consideration
  - Upto INR10 Crore Executive Committee
  - Above INR 10 Crore Board through Committee on Dispute Resolution
- If the recommendations are acceptable to both the parties, settlement agreement is signed
- Settlement agreement is authenticated by OEC
- Section 73 of the Act After authentication, settlement agreement acquires the status of an Award which is binding and enforceable.



- Section 75 of the Act All the matters relating to Conciliation Proceedings (OEC) are confidential in nature.
- The Settlement Agreement can not be disclosed except for the purposes of implementation and enforcement.
  - Section 81- The party shall not rely as evidence in Arbitral or Judicial Proceedings on the
    - Views expressed or suggestions made during Conciliation Proceedings
    - Admissions made by Parties before the Conciliator
    - Proposal made by the Conciliators etc.



- INR 10,000/- per meeting (maximum INR 1,00,000) per OEC Member
- INR 10,000/- Fees for drafting of Recommendation to any one Member
- Air Travel in Executive Class
- Loading and Boarding 5 Star Hotel
- Conveyance

Fee of OEC Members, Cost of holding meetings and other expenses are **shared equally** by the parties.



#### Benefits of OEC

- Cost Effective and Expeditions.
- Purpose of conciliation is not to prove who is right and who is wrong as per contract.
- Parties try for an amicable settlement.
- Conciliator's role is to assist the parties in an independent and impartial manner in their attempt to reach an amicable settlement of their disputes.
- The conciliator may not follow the procedural law strictly.
- Section 77: Pending OEC, Judicial/Arbitration Proceedings can be kept in abeyance, with the parties consents.
- Conciliation does not affect the legal rights of the parties to approach to Arbitration/Judicial Forum.



• Conciliator may <u>persuade</u> the parties to come to a settlement on <u>principles of ex aeque et bono</u> or <u>amiable compositeur</u>.

Contd.

- Conciliation <u>does not close the option of arbitration</u> <u>or litigation</u> until settlement is signed by the parties.
- Article 137 of Limitation Act, 1963 Period of Limitation gets extended till the date Conciliation fails.
- The settlement agreement when signed is treated at par with decree of the Court and can be executed.

## **OEC** Success Story

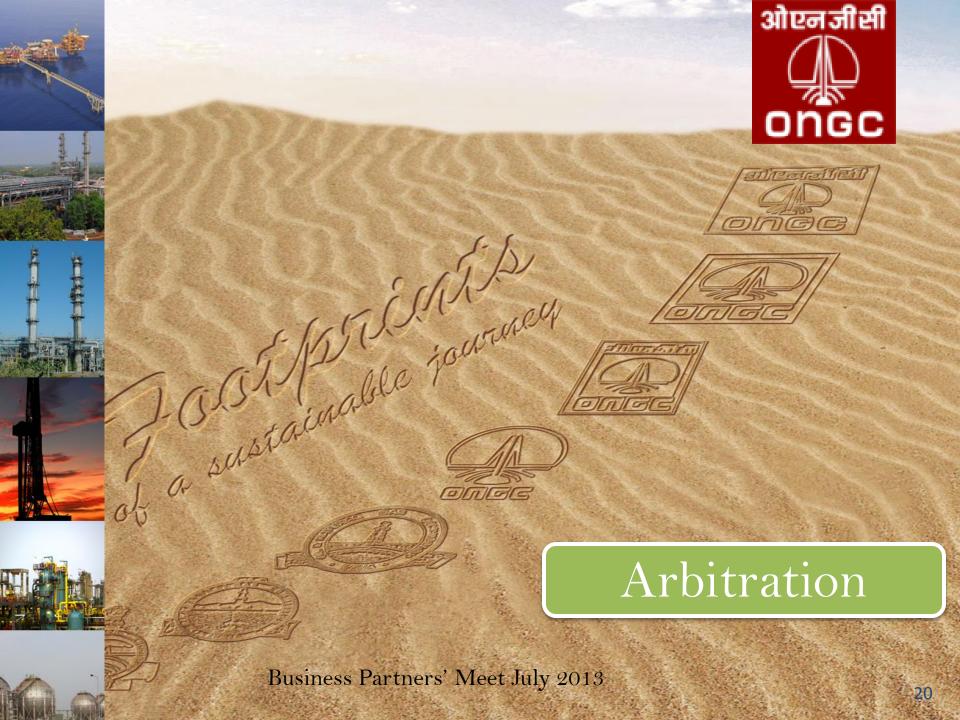


#### Total Cases referred to OEC: 120

■ Settled Sucessfully ■ Reccomendation not accepted by Parties ■ Ongoing



Disputes involving approximately USD 525 MM + INR 2115 Crore have been settled successfully





- Disputes which are not settled in OEC can be referred to Arbitration
- No Arbitration Clause for Contracts below INR 5 Lacs.
  - Party raising the dispute to give 60 days notice with points of dispute and claim amount in INR.
- L-I in ONGC Competent Authority to appoint arbitrator from the existing Panel of Arbitrators (Item LA-4 of BDP, 2009)



#### **Appointment of Arbitrator**

10/11/10/10

#### Claim up to INR 50 Lacs

 Sole arbitrator from Panel of Retd Officers – appointed by ONGC.

Above INR 50 Lacs to INR 5 Crore

• Sole arbitrator from Panel of Retd. Judges - appointed by ONGC.

#### Above INR 5 Crore

 3 arbitrators from the paneleach party to choose one Arbitrator and the two arbitrators to appoint Presiding Arbitrator



- Only those who accept the terms including fees rates to be appointed.
- Serving employee not to be appointed.
- In 2011: A lump sum fees was fixed to be paid to each Arbitrator.
- Lum-sum fees includes fees for study of pleadings, case material, writing of the award, secretarial charges etc.
- The Fee of the Arbitrator is to be **shared equally** by the Parties.

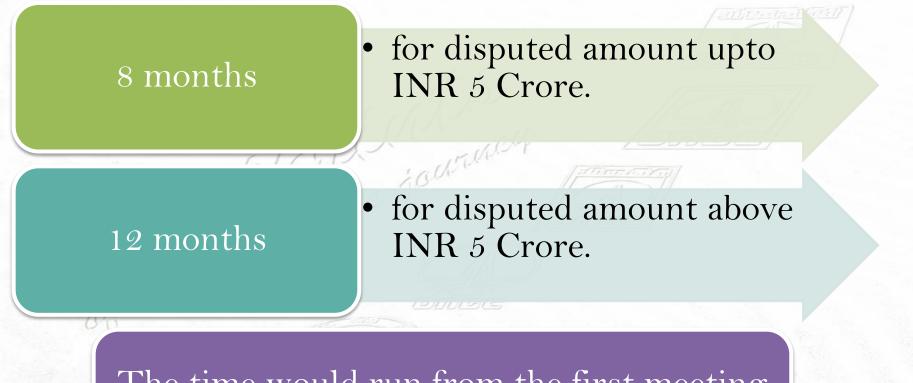


# Fee of Arbitrator

Amount of Claims and Counter Claims	Arbitrator Fee (shared equally by Parties)
Upto INR 50 lakhs	INR 10,000 per meeting subject to a ceiling of INR 1,00,000/
Above INR 50 lakhs to INR 1 crore	INR 1,35,000/- plus INR 1,800/- per lakh or a part there of subject to a ceiling of INR 2,25,000/
Above INR 1 crore and upto INR 5 Crores	INR 2,25,000/- plus INR 33,750 per crore or a part there of subject to a ceiling of INR 3,60,000/
Above INR 5 crores and upto INR 10 crores.	INR 3,60,000/- plus INR 22,500/- per crore or a part there of subject to a ceiling of INR 4,72,500/
Above INR 10 crores Business Partners Me	INR 4,72,500 plus INR 18,000/- per crore or part thereof subject to a ceiling of INR 15,00,000/ et July 2013

#### **Time Stipulations**





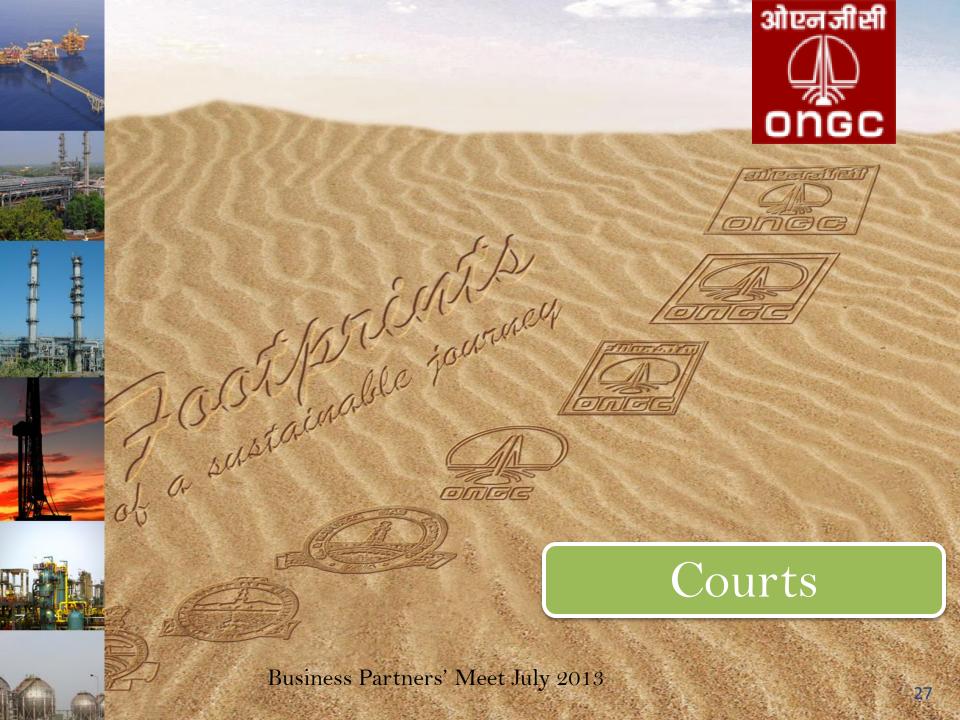
# The time would run from the first meeting of the Arbitrators



#### Payment of Arbitrator's fees:



20% –On filing of reply to the claim 40% –On completion of pleadings 20% –On conclusion of final hearing 20% –At the time of Award





• Award of an Arbitrator, unless set aside by Court, is final and binding.

Court

- The Award of Arbitrator can be challenged in court within 3 months of the receipt.
- Maximum 30 more days can be granted by court.
- No further time is allowed to file objections.
- If not objected or if the objections are rejected by the court, it can be enforced as a decree of the court.





